



ADVISOR DETAIL

Jessica Bell is the person who is providing the financial services to you. Her ASIC Authorised Representative Number is 336073. Jessica is a Director of Gippsland Financial Solutions Pty Ltd (ABN 27 142 328 658; ASIC Authorised Representative Number 350456).

Jessica Bell is an Authorised Representative and Gippsland Financial Solutions Pty Ltd is a Corporate Authorised Representative of Elders Financial Planning Pty Ltd, Australian Financial Services License Number 224645.

Jessica has taken part in continuous studies and seminars since she began work in the industry as she believes that it is vital to stay abreast of new developments in a rapidly changing industry. She has completed her Advanced Diploma in Financial Services (Financial Planning). Jessica uses her knowledge and strong communication skills to build relationships with her clients based on trust, personal service and ongoing quality advice. Jessica then works together with her clients to protect their income, grow their assets and increase their wealth.

SERVICES

Jessica is authorised to provide advice on the following strategies and products

- ♦ Savings and wealth creation strategies
- ♦ Investment Planning
- ♦ Superannuation Planning
- ♦ Retirement Planning
- ♦ Risk and insurance analysis
- ♦ Estate Planning
- ♦ Cash Management Trusts
- ♦ Retirement Income Streams
- ♦ Managed Investments
- ♦ Master Trust products
- ♦ Superannuation products
- ♦ Personal and group Insurance

REMUNERATION

Gippsland Financial Solutions Pty Ltd and Jessica Bell (as the Director) receive a portion of the fee for service paid by clients or the brokerage/commission paid by product issuers to Elders Financial Planning Pty Ltd. The specific amount is disclosed in further detail in the Statement of Advice.

Fees that may be applicable for preparing your advice include:

- Statement of Advice Preparation - range from \$0 to \$5,000 depending on time and complexity of the advice document at an hourly rate of up to \$150 per hour
- Establishment Fees - up to 5.00% of your Initial Investment Amount, deducted from your funds invested (e.g. \$500 for every \$10,000 invested)
- Ongoing Fees – these will vary depending on the amount invested and the ongoing service arrangement you negotiate. These will be disclosed in full in the advice document

Initial and Ongoing commission is also payable by some product providers, depending upon the investment or insurance premium amount.

All fees will be fully disclosed in a formal advice document.

NB: Costs exclude GST.

Jessica Bell
Authorised Representative

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